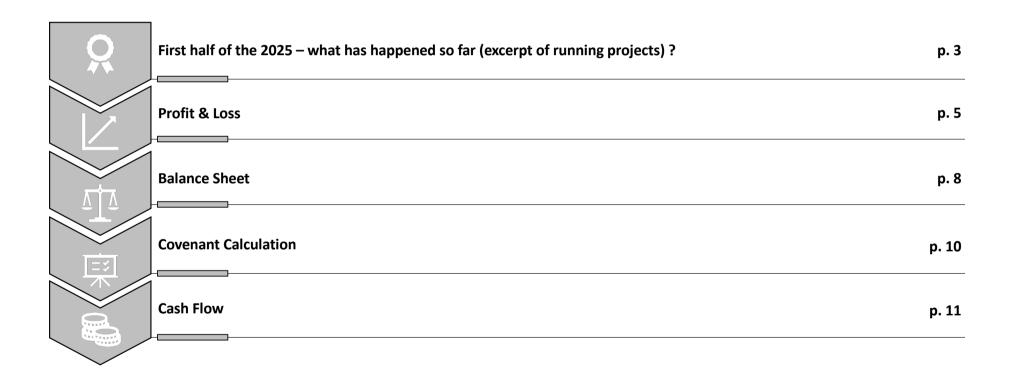


## Table of Contents





### What has happened so far? (1)



#### **Print on Demand:**

**Capacity expansion in Erfurt together with partner CPI** 



### New high speed printing technique:

up to 40k copies per day



### **Finest quality:**

brilliant colours with most modern printing machinery



### **Outstanding variety:**

2 mio. titles digitally available – daily growth



### **Capacity growth:**

small and large edition by request





**Update VA-Max:** 

### **Optimized service overview:**

daily dashboard overview

App for our service customers with self services



### **Increased security level:**

software update for a more protective environment



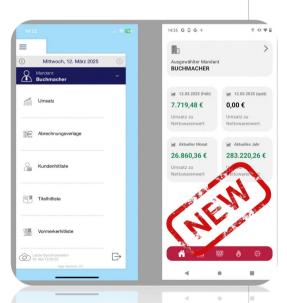
### **Better usability**

vailability of android version



# **Development of digitalization**

new KPI summary with individual output





### What has happened so far? (2)



### Rebranding of Kolibri360 & German Airways

#### From...



"Kolibri360"complements the brand "Zeitfracht Medien" in order to present our diversification of products.



German Airways got a new livery including our longterm partner KLM Cityhopper. It's a very modern approach, representing German colours even more directly.



### Brand ambassadors & truck fleet change

The Haupt Racing Team has strong partners at its side for this DTM season: Kolibri360, German Airways and the Speedlink brand can now be found on the Ford Mustang with the number 64.







Moreover we made the decision to change our truck fleet from Mercedes to Ford, which is already starting with its rollover in 2025. Until 2028 all Mercedes trucks will be replaced with Ford. This leads to a saving of TOC of roughly 30%.



## Profit & Loss



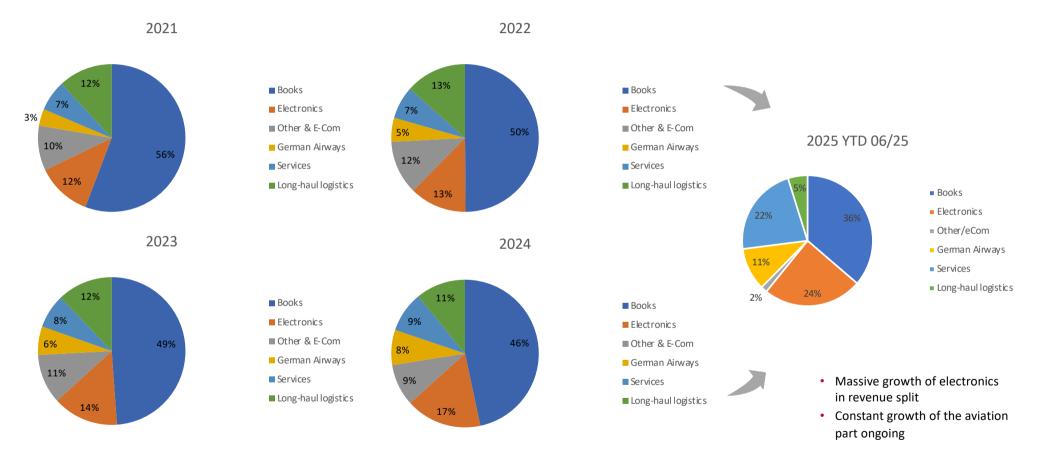
Nordic Bond Group 06/25	Kolibri Beteiligung GmbH IST	Zeitfracht Logistik GmbH IST	Zeitfracht Medien GmbH IST	GmbH	Total IST	Consolidation	Bond Group
1. Net sales	8.072.458	34.080.944	224.736.613	28.196.425	295.086.440	-28.658.114	4 266.428.326
2. Changes in inventory	0	0	900.000	0	900.000	0	900.000
3. other own work capitalized	0	0	0	0	(	) 0	j (
Total operating performance	8.072.458	34.080.944	225.636.613	28.196.425	295.986.440	-28.658.114	4 267.328.326
4. Other operating income	4.708.658	-381.680	723.301	503.103	5.553.381	2.195.732	7.749.113
5. Cost of materials	-70.262	-23.921.430	-165.948.906	-10.931.109	-200.871.706	21.185.767	7 -179.685.939
a) Cost of raw materials, supplies and merchandise	0	-2.279.890	-128.499.357	-794.479	-131.573.726	5 0	-131.573.726
b) Cost of services	-70.262	-21.641.540	-37.449.549	-10.136.629	-69.297.981	21.185.767	7 -48.112.214
Gross profit	12.710.854	9.777.834	60.411.008	17.768.419	100.668.115	-5.276.615	95.391.500
6. Personnel expenses	12.020	-4.650.507	-36.560.159	-8.949.867	-50.148.513	0	-50.148.513
a) Wages and salaries	0	-3.889.107	-30.219.176	-7.520.827	-41.629.110	) (	-41.629.110
b) Social security, post-employment and other employee benefit costs	12.020	-761.400	-6.340.983	-1.429.041	-8.519.404		-8.519.404
7. Depreciation and amortization	-5.194.542	-399.399	-5.109.636	-1.730.065	-12.433.642	-2.344.745	-14.778.387
a) Depreciation and amortization of intangible and property, plant and equipment	-5.194.542	-399.399	-5.109.636	-1.730.065	-12.433.642	-2.344.745	-14.778.387
b) Write-downs of current assets	0	0	0	0	(	) (	0
8. Other operating expenses	-649.956	-4.127.679	-16.170.396	-6.049.302	-26.997.333	494.689	-26.502.644
Operating profit	6.878.375	600.249	2.570.817	1.039.186	11.088.627	-7.126.671	1 3.961.956
9. Income from long-term equity investments	0	0	0	0	(	) (	) (
10. Income from other securities and long-term loans	127.373	0	0	16	127.389	-127.389	9 0
11. Other interest and similar income	0	94.102	230.026	0	324.129	) (	324.129
12. Impairment of non-current financial assets and short-term securities	0	0	0	0	(	) (	) (
13. Interest and similar expenses	-7.172.583	-228.652	-6.178.220	-1.519.116	-15.098.571	5.070.335	-10.028.237
Finance result	-7.045.210	-134.550	-5.948.194	-1.519.101	-14.647.054	4.942.946	5 -9.704.108
Income before taxes	-166.834	465.699	-3.377.377	-479.915	-3.558.427	-2.183.725	5 -5.742.152
14. Taxes on income	-4.112	-137.438	1.314.653	53.405	1.226.509	2.183.725	3.410.234
15. Income after tax	-170.946	328.261	-2.062.724	-426.510	-2.331.918	3	-2.331.918
16. Other taxes	571	-69.600	-11.219	-1.945	-82.193	3 0	-82.193
17. Net income	-170.375	258.661	-2.073.942	-428.455	-2.414.111		-2.414.111



The consolidated EBITDA as of 06-25 is 18.74 mEUR.

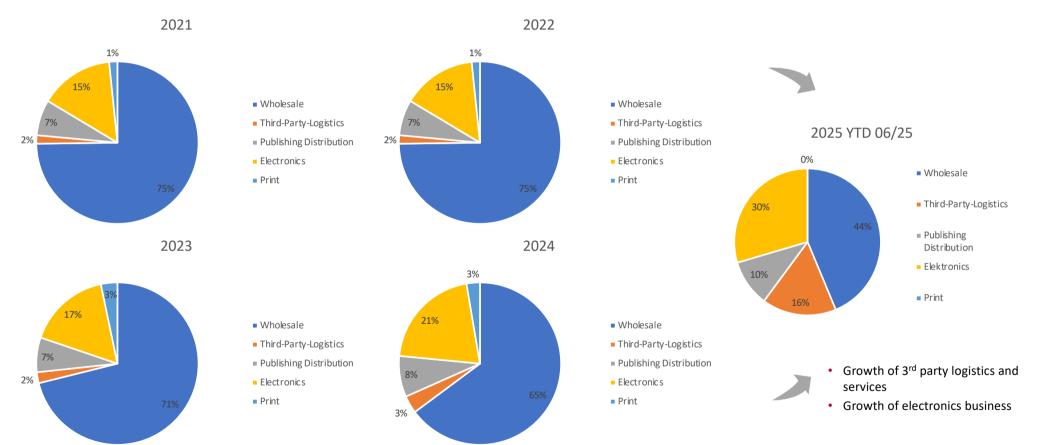
### Revenue Split: bond group





## Revenue Split: Zeitfracht Medien GmbH





## Balance Sheet: Assets



Nordic Bond Group 06/25	Kolibri Beteiligung GmbH ACT	Zeitfracht Logistik GmbH ACT	Zeitfracht Medien GmbH ACT	German Airways GmbH ACT	Total	Consolidation	Bond Group  ACT
Balance Sheet (in EUR)	ACI	ACI	ACI	ACI	ACI	ACI	ACI
Assets	201.112.246	20.972.92	213.904.614	48,008,709	483,998,498	-116.431.450	367,567,048
A. Fixed assets	61,164,220						
I. Intangible assets	2.734.160		2 22.804.800				
1. Self developed intangible assets	0	) (	2.237.209	5 (	2.237.209	-399.419	1.837.786
2. Other intangible assets	2.734.160	) (	13.170.449	9 601.336	16.505.945	-1.076.501	1 15.429.444
3. Goodwill	0	)	3,292,332	2 (	3.292.334	4 3.550.848	6.843.182
4. Prepayments	0	) (	4.104.814	4 (	4.104.814		
II. Property, plant & equipment	127.880	1.096.82	36.942.040	3.960.087	42.126.832	2 41.840.047	7 83.966.879
1. Land and buildings	C	) (	) 420.180	) (	) 420.180	31.968	3 388.212
2. technical equipment and machinery	0	1.029.900	26.655.674	4 1.623.085	29.308.659	9 42.767.802	2 72.076.461
3. Equipment	127.880	66.925	6.832.067	7 2.337.002	9.363.874	4 -895.787	7 8.468.087
Prepayments and assets under construction	C	) (	3.034.119	9 (	3.034.119	9 (	3.034.119
III. Financial assets	58.302.180	) (	) (	5.250	58.307.430	-58.105.370	202.060
1. Investments in affiliates	2.703.070	) (	) (	) (	2.703.070	2.703.070	0
2. Other long-term equity investments	55.442.300	) (	) (	5.250	55.447.550	-55.402.300	45.250
3. Long-term securities	156.810	) (	) (	) (	156.810	) (	156.810
4. Cooperative shares	C	) (	) (	) (	) (	) (	0
B. Current assets	132.862.382	19.907.364	4 149.252.291	1 42.593.209	344.615.24	5 -102.241.05	5 242.374.191
I. Inventories		149.03	7 49.948.998	3.170.294	53.268.330	0 (	53.268.330
1. Raw materials and supplies	0	149.03	7 565.100	2.556.844	3.270.982	2 (	3.270.982
2. Work in progress	0	) (	3.351.793	3 (	3.351.793	3 (	3.351.793
3. Finished goods and merchandise	0	) (	46.032.105	5 (	46.032.105	5 (	46.032.105
4. other supplies	C	) (	) (	) (	) (	) (	0
5. Prepayments for inventories	0	) (	) (	613.450	613.450	) (	613.450
6. Advance payments received on orders	0	) (	) (	) (	) (	) (	0
II. Receivables and other assets	127.726.357	7 19.286.50	1 91.695.075	39.003.619	277.711.55	1 -102.069.712	2 175.641.840
1. Trade receivables	11.510.959	8.807.664	4 67.756.249	8.174.907	96.249.778	B -13.746.794	4 82.502.984
2. Receivables from affiliates	77.947.917	7 10.375.000	) (	) (	88.322.917	7 -88.322.917	7 0
3. Short-term receivables from investees and investors	C	) (	) (	) (	) (	) (	0
4. Other assets	38.267.481	103.836	5 23.938.827	7 30.828.712	93.138.856	5 (	93.138.856
III. Securities		) (	) (	) (	) (	) (	0
IV. Cash and banks	5.136.025	471.826	7.608.218	3 419.296	13.635.364	4 -171.343	3 13.464.021
C. Prepaid expenses	7.085.645	-31.262	2 4.905.483	848.828	12.808.692	2 (	12.808.692
D. Deferred tax assets	C	) (	) (	) (	) (	0 (	0
E. Excess of plan assets over post-employment benefit liability	C	) (	) (	) (	) (	0 (	0
F. Deficit not covered by equity	C	) (	) (	) (	) (	) (	0

## Balance Sheet: Equity and Liabilities



Nordic Bond Group 06/25	Kolibri Beteiligung GmbH	Zeitfracht Logistik GmbH	Zeitfracht Medien GmbH	German Airways GmbH	Total	Consolidation	Bond Group
	ACT	ACT	ACT	ACT	ACT	ACT	ACT
Balance Sheet (in EUR)							
Equity and liabilities	201.112.246	20.972.928	213.904.614	48.008.709	483.998.498	-116.431.450	367.567.048
A. Equity	6.973.529	7.592.183	44.227.740	15.609.282	74.402.733	-23.589.258	50.813.476
I. Share capital	2.000.000	1.250.000	5.000.000	5.500.000	13.750.000	-11.750.000	2.000.000
II. Paid-in capital	1.767.121	1.876.971	32.505.617	10.100.718	46.250.427	-44.483.306	1.767.121
III. Revenue reserves	0	0	0	0	0	0	0
IV. Foreign currency translation adjustment	0	0	0	0	0	0	0
V. Retained earnings	3.206.408	4.465.212	6.722.122	8.565	14.402.307	2.071.891	16.474.198
1. Retained earnings, beginning	3.376.783	4.206.551	8.796.064	437.020	16.816.417	2.071.891	18.888.308
2. Net income (loss)	-170.375	258.661	-2.073.942	-428.455	-2.414.111	0	-2.414.111
VI. Non-controlling interests	0	0	0	0	0	0	0
VII. Contributions made for the implementation of the adopted Capital Increase	0	(	) 0	0	0	0	0
VIII. Difference from capital consolidation	0	(	0	0	0	30.572.157	30.572.157
B. Special items for investment grants	0		0	0	0	0	0
C. Accruals	2.690.909	357.478	3.894.838	1.546.365	8.489.591	89.659	8.579.250
1. Pension accruals	0	(	131.594	0	131.594	0	131.594
2. Income tax accruals	757.396	126.996	52.520	239.890	1.176.802	0	1.176.802
3. Other accruals	1.933.513	230.482	3.710.723	1.306.476	7.181.194	89.659	7.270.853
D. Liabilities	191.447.809	13.065.819	164.564.527	20.078.333	389.156.488	-106.034.204	283.122.284
1. Bonds	145.000.000	(	) 0	0	145.000.000	0	145.000.000
2. Bank liabilities	9.302.511	1.526.698	5.995.503	0	16.824.712	0	16.824.712
3. Advance payments	0	(	0	0	0	0	0
4. Trade payables	11.740.214	10.606.345	84.911.900	1.974.351	109.232.811	-10.976.602	98.256.209
5. Bill of exchange liabilities	0	(	) 0	0	0	0	0
6. Liabilities to affiliates	16.383.062	3.000	63.029.051	15.642.489	95.057.602	-95.057.602	. 0
7. Liabilities to other long-term investees and investors	0		0	0	0	0	0
8. Other liabilities	9.022.021	929.776	10.628.074	2.461.492	23.041.363	0	23.041.363
E. Deferred income	0	-42.552	! 0	10.380.652	10.338.100	0	10.338.100
F. Deferred tax liabilities	0	(	1.217.510	394.076	1.611.586	13.102.353	14.713.939

### Covenant Calculation - PASSED



### **COVENANT 1**

### **INTEREST COVER RATIO**

■ EBITDA\* / Net Finance Charges > 1,75

 $\rightarrow$  1,9



### **COVENANT 2**

### **LEVERAGE RATIO**

- Total Net Debt / EBITDA\* < 2,75</li>
- $\rightarrow$  2,6

\*EBITDA is based on LTM numbers

### **COMMENTS**

- covenants are met
- Moreover, we're able to provide a buffer to the covenant threshold, which underlines the stability of our financials
- Would these covenants have been calculated with the adjusted EBITDA, they would even have an optimized match.
- We decided for a change from Mercedes Actros trucks to Ford trucks:
  - Reduced Total Cost of Ownership of about -30%
  - Total fleet exchange has already started and will be finished in 2028







### Cash Flow



	<sub>2025</sub> <b>*</b> Euro	2024 Euro
Cash flow from operating activities		
Net income (loss)	-2.414.111	11.110.398
Depreciation, amortization, impairment, reversals of impairments of fixed assets	14.778.387	5.704.194
Increase/decrease of accruals	-3.994.959	-7.762.073
Other non-cash income and expenses	-1.518.625	24.294.874
Decrease/increase in inventories, trade receivables and other operating assets	-20.822.401	-32.021.121
Inventories	-7.429.484	7.092.353
Disposal of hidden reserves	0	0
Trade receivables	21.010.779	5.165.455
Trade receivables from affiliates	0	3.586.112
Short-term trade receivables from investees and investors	3.800	0
Other assets	-23.717.145	-48.967.289
Prepaid expenses	-10.690.351	1.102.249
Increase/decrease in trade payables and other operating liabilities	-10.863.827	-31.305.069
advance payments	0	3.651.204
Trade payables	-31.146.903	-16.859.939
Liabilities to affiliates, trade	0	-7.361.812
Other operating liabilities	13.401.457	-10.733.292
deferred income	6.881.620	-1.229
Gain/loss on disposal of fixed assets	8.540.049	-10.017.241
Interest expense/interest income	9.704.108	6.949.757
Other investment income	0	
Expenses/income from extraordinary items	0	
Deferred tax liabilities	-2.183.725	-558.311
Cashflow from operating activities	-8.775.104	-33.593.512

	* 2025 Euro	2024 Euro
Cash flow from investing activities		
Proceeds from disposal of intangible assets	0	
Purchase of intangible assets	-3.800.267	-5.912.31
Proceeds from sale of property, plant and equipment	0	
Purchase of property, plant and equipment	-5.925.190	-6.809.77
Proceeds from sale of non-current financial assets	0	
Purchase of non-current financial assets	0	
Interests received	324.129	1.274.98
Cashflow from investing activities	-9.401.329	-11.697.76
Cash flow from financing activities		
Proceeds from issue of bonds and borrowings	23.211.036	45.276.95
Proceeds from issue of bonds	71.345.000	27.160.00
Proceeds from issue of borrowings	-48.133.964	18.116.95
Interests paid	-10.028.237	-8.224.73
Cashflow from financing activities	13.182.799	37.052.21
Change in cash and cash equivalents with cash effects	-4.993.634	-8.239.06
and the same of th		0.255.00
Opening balance of cash and cash equivalents	18.457.655	24.060.60
Currency impact on cash and cash equivalent		
Scope of consolidation changes on cash and cash equivalents		
Closing balance of cash and cash equivalents	13.464.021	15.821.53

<sup>\*</sup> Comparison means 06-25 to 06-24



Negative operating cashflow through seasonality in the first half of the year; nevertheless a massive improvement in comparison to 2024.

The cash flow calculation includes all cash relevant changes from the prior year - where applicable.



#### Disclaimer

The information contained in this presentation of the annual financial statements of the Kolibri Bound Group is for information purposes only and is provided without guarantee. We would like to point out that the calculation of the key figures may vary and follows calculation logic that may differ depending on the industry. The information presented is based on the data available at the time of presentation. For binding and detailed information, please refer to the official annual financial statements of Kolibri Bond Group. We accept no liability for any inaccuracies or errors in the data presented.

Date: 28<sup>th</sup> July 2025

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strictly confidential.

Forwarding to third parties is not permitted.

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