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# Platform "Kolibri Freight" Optimization of transport management system

This new platform enables Zeitfracht Logistik to process customer inquiries automatically and price them in real time on a customer-specific basis, eliminating manual order entry and increasing response speed. Through the shipper portal and the AI agent, additional services and high-margin direct-to-customer business can be scaled, leading to higher margins, stronger customer retention, and a rapid return on investment.





**Expansion of performance portfolio** 



Higher order density through more quoted offers



**Automated acquisition of new customers** 

Expansion in consumer electronics: exclusive sales rights for the brand RAPOO



**Expansion of product range** 



cross-selling and multi channel effect



diversification of revenue sources



scale effects by higher logistics efficiency



exclusive sales IP for the European market





# Profit & Loss



Nordic Bond Group 09/25	Kolibri Beteiligung GmbH	Zeitfracht Logistik GmbH	Zeitfracht Medien GmbH	German Airways GmbH	Total	Consolidation	Bond Group
	ACT	ACT	ACT	ACT	ACT	ACT	ACT
P&L (in EUR)							
1. Net sales	14.616.600	46.514.003	379.492.989	44.969.038	485.592.629	-36.929.954	448.662.675
2. Changes in inventory	0	0	) 0	0	(	) 0	0
3. other own work capitalized	0	0	) 0	0	(	) 0	0
Total operating performance	14.616.600	46.514.003	379.492.989	44.969.038	485.592.629	-36.929.954	448.662.675
4. Other operating income	0	-348.133	325.794	527.721	505.382	7.616.023	8.121.405
5. Cost of materials	-115.540	-32.097.638	-285.350.390	-17.444.272	-335.007.840	29.022.278	-305.985.562
a) Cost of raw materials, supplies and merchandise	12.250	-3.680.775	-225.868.251	-1.528.670	-231.065.445	5 0	-231.065.445
b) Cost of services	-127.790	-28.416.863	-59.482.139	-15.915.602	-103.942.394	29.022.278	3 -74.920.116
Gross profit	14.501.060	14.068.231	94.468.393	28.052.488	151.090.172	-291.653	150.798.519
6. Personnel expenses	12.020	-6.874.341	-54.554.109	-13.354.867	-74.771.297	7 0	-74.771.297
a) Wages and salaries	0	-5.738.306	-45.127.083	-11.197.444	-62.062.834	1 0	-62.062.834
b) Social security, post-employment and other employee benefit costs	12.020	-1.136.035	-9.427.025	-2.157.423	-12.708.463	3 0	-12.708.463
7. Depreciation and amortization	-367.300	-483.522	-7.866.400	-2.851.635	-11.568.857	-10.918.627	-22.487.484
a) Depreciation and amortization of intangible and property, plant and equipment	-367.300	-483.522	-7.866.400	-2.851.635	-11.568.857	-10.918.627	-22.487.484
b) Write-downs of current assets	0	0	) 0	0	(	) 0	0
8. Other operating expenses	-2.149.404	-6.057.040	-26.877.426	-8.599.355	-43.683.225	-645.108	-44.328.333
Operating profit	11.996.375	653.327	5.170.458	3.246.632	21.066.793	-11.855.388	9.211.404
9. Income from long-term equity investments	0	0	) 0	0	(	) 0	0
10. Income from other securities and long-term loans	0	0	) 0	16	16	5 0	16
11. Other interest and similar income	0	139.583	245.177	0	384.76	0	384.761
12. Impairment of non-current financial assets and short-term securities	0	0	) 0	0	(	) 0	0
13. Interest and similar expenses	-11.654.314	-245.353	-10.190.807	-2.218.734	-24.309.208	8.579.800	-15.729.408
Finance result	-11.654.313	-105.769	-9.945.630	-2.218.718	-23.924.431	8.579.800	-15.344.631
Income before taxes	342.062	547.558	-4.775.172	1.027.914	-2.857.638	3 -3.275.589	-6.133.227
14. Taxes on income	-4.100	-166.119	1.314.653	34.811	1.179.246	3.275.588	4.454.834
15. Income after tax	337.962	381.439	-3.460.519	1.062.725	-1.678.393	3	-1.678.393
16. Other taxes	45.104	-104.500	-20.284	-3.069	-82.750	0	-82.750
17. Net income	383.066	276.939	-3.480.803	1.059.655	-1.761.142	2 0	-1.761.142



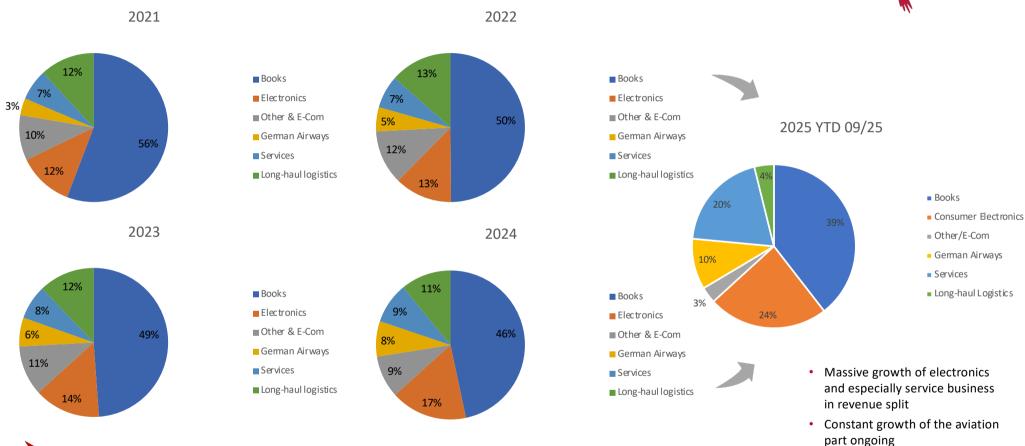
The consolidated EBITDA as of 09-25 is 31.7 mEUR.

Adjusted EBITDA is being valued at 36.45 mEUR.

# Statement as of 09-25

# Revenue Split: bond group



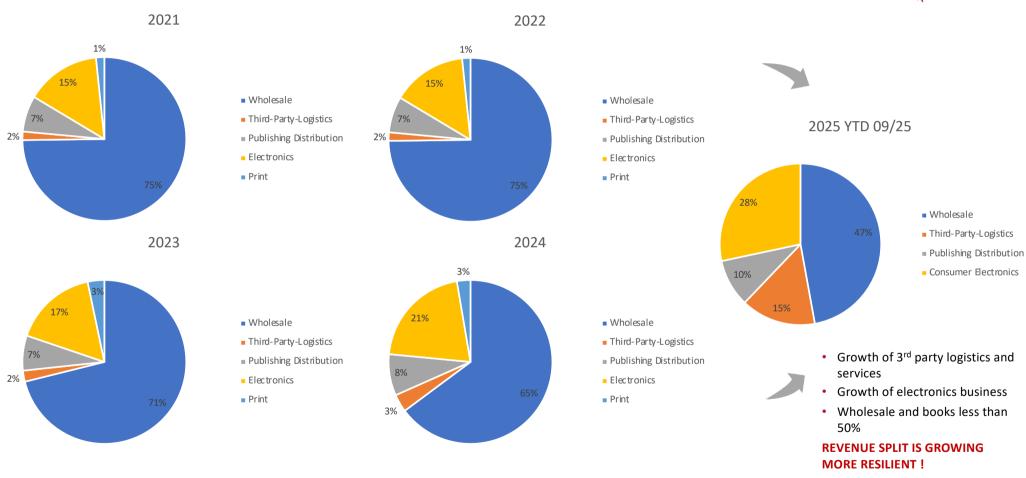




Transformation process of revenue split successfully ongoing in order to create a risk adverse and stable allocation of revenues.

# Revenue Split: Zeitfracht Medien GmbH





# Balance Sheet: Assets



### Zeitfracht Medien Consolidation Nordic Bond Group 09/25 Zeitfracht Logistik German Airways Total Bond Group GmbH GmbH GmbH GmbH ACT ACT ACT ACT ACT ACT ACT

Balance Sheet (in EUR)							
Assets	198.140.997	17.277.620	219.714.622	49.737.185	484.870.424	-101.573.670	383.296.754
A. Fixed assets	103.450.693	1.012.696	55.029.525	5.887.170	165.380.084	-50.870.136	114.509.948
I. Intangible assets	502.524	2	21.464.268	584.396	22.551.191	3.800.267	26.351.458
1. Self developed intangible assets	0	0	1.997.555	0	1.997.555	0	1.997.555
2. Other intangible assets	502.524	0	12.219.218	584.396	13.306.139	0	13.306.139
3. Goodwill	0	2	3.142.681	0	3.142.683	3.800.267	6.942.950
4. Prepayments	0	0	4.104.814	0	4.104.814	0	4.104.814
II. Property, plant & equipment	118.439	1.012.694	33.565.256	5.272.524	39.968.913	47.934.967	87.903.880
1. Land and buildings	0	0	401.091	0	401.091	7.900.000	8.301.091
2. technical equipment and machinery	0	961.725	26.111.734	2.291.036	29.364.495	40.034.967	69.399.462
3. Equipment	118.439	50.969	6.390.218	2.981.488	9.541.114	0	9.541.114
4. Prepayments and assets under construction	0	0	662.213	0	662.213	0	662.213
III. Financial assets	102.829.730	0	0	30.250	102.859.980	-102.605.370	254.610
1. Investments in affiliates	2.703.070	0	0	0	2.703.070	-2.703.070	0
2. Other long-term equity investments	99.942.300	0	0	25.000	99.967.300	-99.902.300	65.000
3. Long-term securities	159.360	0	0	0	159.360	0	159.360
4. Cooperative shares	25.000	0	0	5.250	30.250	0	30.250
B. Current assets	88.137.823	15.981.412	159.930.015	42.986.583	307.035.833	-50.703.534	256.332.299
I. Inventories	0	149.037	45.594.313	3.299.146	49.042.496	0	49.042.496
1. Raw materials and supplies	0	149.037	565.100	2.567.788	3.281.925	0	3.281.925
2. Work in progress	0	0	3.351.793	0	3.351.793	0	3.351.793
3. Finished goods and merchandise	0	0	41.677.420	0	41.677.420	0	41.677.420
4. other supplies	0	0	0	0	0	0	0
5. Prepayments for inventories	0	0	0	731.358	731.358	0	731.358
6. Advance payments received on orders	0	0	0	0	0	0	0
II. Receivables and other assets	80.734.177	15.192.339	98.841.023	39.484.425	234.251.964	-50.703.534	183.548.430
1. Trade receivables	12.881.497	5.703.610	70.426.146	2.774.100	91.785.353	-10.780.616	81.004.737
2. Receivables from affiliates	30.767.917	9.155.000	0	0	39.922.917	-39.922.917	0
3. Short-term receivables from investees and investors	0	0	0	0	0	0	0
4. Other assets	37.084.763	333.728	28.414.877	36.710.325	102.543.694	0	102.543.694
III. Securities	0	0	0	0	0	0	0
	7.403.646	640.036	15.494.679	203.011	23.741.373	0	23.741.373
IV. Cash and banks							
IV. Cash and banks C. Prepaid expenses	6.552.480	283.512	4.755.082	863.433	12.454.507	0	12.454.507
	6.552.480 0	283.512 0	4.755.082 0	863.433 0	12.454.507 0	0	12.454.507 0
C. Prepaid expenses							12.454.507 0 0

# Balance Sheet: Equity and Liabilities



### Kolibri Beteiligung Zeitfracht Logistik Zeitfracht Medien German Airways Total Consolidation Bond Group Nordic Bond Group 09/25 GmbH GmbH GmbH GmbH ACT ACT ACT ACT ACT ACT ACT

### Balance Sheet (in EUR)

Equity and liabilities	198.140.997	17.277.620	219.714.622	49.737.185	484.870.424	-101,573,670	383,296,754
A. Equity	11.539.988	7.610.460	76.250.879	26.597.392	121.998.720	-65.250.626	56.748.093
I. Share capital	2.000.000	1.250.000	40.000.000	15.000.000	58.250.000	-56.250.000	2.000.000
II. Paid-in capital	1.767.121	1.876.971	32.505.617	2.600.718	38.750.427	-36.983.306	1.767.121
III. Revenue reserves	0	0	0	7.500.000	7.500.000	-7.500.000	0
IV. Foreign currency translation adjustment	0	0	0	0	0	0	0
V. Retained earnings	7.772.866	4.483.490	3.745.262	1.496.675	17.498.293	1.928.202	19.426.495
1. Retained earnings, beginning	7.389.800	4.206.551	7.226.064	437.020	19.259.435	1.928.202	21.187.637
2. Net income (loss)	383.066	276.939	-3.480.803	1.059.655	-1.761.142	0	-1.761.142
VI. Non-controlling interests	0	0	0	0	0	0	0
VII. Contributions made for the implementation of the adopted Capital Increase	0	0	0	0	0	0	0
VIII. Difference from capital consolidation	0	0	0	0	0	33.554.477	33.554.477
B. Special items for investment grants	0	0	0	0	0	0	0
C. Accruals	2.605.728	317.614	4.698.715	1.206.826	8.828.883	0	8.828.883
1. Pension accruals	0	0	131.594	0	131.594	0	131.594
2. Income tax accruals	712.863	126.996	552.520	239.890	1.632.269	0	1.632.269
3. Other accruals	1.892.864	190.618	4.014.601	966.937	7.065.020	0	7.065.020
D. Liabilities	183.995.281	9.353.886	137.547.518	18.498.937	349.395.622	-50.703.534	298.692.089
1. Bonds	145.000.000	0	0	0	145.000.000	0	145.000.000
2. Bank liabilities	6.657.988	1.526.698	7.926.191	4.976.339	21.087.216	0	21.087.216
3. Advance payments	0	0	0	0	0	0	0
4. Trade payables	3.991.568	7.050.674	90.490.455	6.480.238	108.012.935	14.388.663	122.401.597
5. Bill of exchange liabilities	0	0	0	0	0	0	0
6. Liabilities to affiliates	13.957.062	3.000	30.800.982	5.942.489	50.703.534	-50.703.534	0
7. Liabilities to other long-term investees and investors	0	0	0	0	0	0	0
8. Other liabilities	14.388.663	773.514	8.329.890	1.099.871	24.591.938	-14.388.663	10.203.275
E. Deferred income	0	-4.340	0	3.039.954	3.035.613	0	3.035.613
F. Deferred tax liabilities	0	0	1.217.510	394.076	1.611.586	14.380.490	15.992.076

### Covenant Calculation - PASSED



### **COVENANT 1**

### **INTEREST COVER RATIO**

■ EBITDA / Net Finance Charges > 1,75

 $\rightarrow$  2,1



### **COVENANT 2**

### **LEVERAGE RATIO**

- Total Net Debt / EBITDA\* < 2,75
- $\rightarrow$  2,3



\*EBITDA is based on LTM numbers

### **COMMENTS**

- · covenants are met, also the leverage ratio (which is not necessary at the 145 m stage)
- covenant calculations use management-verified financials and the latest bank/syndicate data to ensure accuracy.
- conservative liquidity position maintained with committed RCF and cash buffers to cover covenant measurement periods.
- proactive engagement with stakeholders ensured alignment on interpretations
- robust internal controls and regular monitoring processes in place to detect and remediate any deviations early.
- no material adverse events or triggerable breaches occurred during the testing period; where minor gaps were identified, mitigating actions were implemented promptly.





## Cash Flow



	2025 Euro	2024 Euro		2025 Euro	2024 Euro
Cash flow from operating activities			Cash flow from investing activities		
Net income (loss)	-1.761.142	5.029.459			
Depreciation, amortization, impairment, reversals of impairments of fixed assets	22.487.484	25.755.678	Proceeds from disposal of intangible assets	0	
Increase/decrease of accruals	-3.745.326	-6.990.709	Purchase of intangible assets	-3.800.267	-3.384.328
Other non-cash income and expenses	-1.768.380	23.425.381	Proceeds from sale of property, plant and equipment	0	10.428.728
Decrease/increase in inventories, trade receivables and other operating assets	-24.148.973	-35.070.090	Purchase of property, plant and equipment	-10.239.562	-37.003.211
Inventories	-3.203.651	-11.700.557	Proceeds from sale of non-current financial assets	0	28.000.000
Disposal of hidden reserves	0	0	Purchase of non-current financial assets	-30.000	-251.100
Trade receivables	22.509.026	-38.212.927	Interests received	384.761	1.611.148
Trade receivables from affiliates	0	7.861.122		-13.685.068	-598,763
Short-term trade receivables from investees and investors	3.800	0	Cashflow from investing activities	-13.003.000	-596.763
Other assets	-33.121.983	7.447.097	Cash flow from financing activities		
Prepaid expenses	-10.336.166	-464.825	Cash flow from financing activities		
Increase/decrease in trade payables and other operating liabilities	-6.859.013	-49.531.694			
advance payments	0	-8.616.428	Proceeds from issue of bonds and borrowings	27.473.540	28.572.247
Trade payables	-7.001.515	-18.955.050	Proceeds from issue of bonds	71.345.000	17.160.000
Liabilities to affiliates, trade	0	-1.567.583	Proceeds from issue of borrowings	-43.871.460	11.412.247
Other operating liabilities	563.369	-22.699.403	Interests paid	-15.729.408	-13.385.990
deferred income	-420.867	2.306.770		44.744.400	45.406.057
Gain/loss on disposal of fixed assets	8.580.944	-6.731.691	Cashflow from financing activities	11.744.132	15.186.257
Interest expense/interest income	15.344.647	11.774.842			
Other investment income	0				
Expenses/income from extraordinary items	0		Change in cash and cash equivalents with cash effects	5.283.718	-18.309.640
Deferred tax liabilities	-905.588	-558.312	Opening balance of cash and cash equivalents	18.457.655	24.060.601
			Currency impact on cash and cash equivalent	10.437.033	24.000.001
Cashflow from operating activities	7.224.654	-32.897.135	Scope of consolidation changes on cash and cash equivalents		
			Closing balance of cash and cash equivalents	23.741.373	5.750.961
			mounty parameter of court and result extensions	23.171.313	3.730.331

<sup>\*</sup> Comparison means 09-25 to 09-24



**Positive operational cashflow achieved** as of finalizing Q3, which is a highly favourable development. It strengthens the liquidity position and outperforms the precedent year significantly.

The cash flow calculation includes all cash relevant changes from the prior year - where applicable.



### Disclaimer

The information contained in this presentation of the annual financial statements of the Kolibri Bound Group is for information purposes only and is provided without guarantee. We would like to point out that the calculation of the key figures may vary and follows calculation logic that may differ depending on the industry. The information presented is based on the data available at the time of presentation. For binding and detailed information, please refer to the official annual financial statements of Kolibri Bond Group. We accept no liability for any inaccuracies or errors in the data presented.

Date: 11<sup>th</sup> November 2025

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Forwarding to third parties is not permitted.

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