



Investor Announcement for Fiscal Year 2025 – Zeitfracht Logistik GmbH

Zeitfracht Logistik GmbH looks back on a generally solid and operationally robust fiscal year 2025. In a market environment that remains challenging, the company has deliberately implemented strategic measures to sustainably improve the quality of its business and lay the foundation for stable future growth. The focus of business development was not on maximizing volume, but rather on a consistent focus on profitability, risk reduction, and operational efficiency.

Over the course of the fiscal year, transport volume was therefore deliberately reduced and the business portfolio actively streamlined. In particular, unprofitable routes and services were consistently discontinued. While these measures led to a decline in transport volume, they represent a deliberate business decision aimed specifically at improving earnings quality and reducing operational risks. The company thus reacted early to an increasingly difficult market environment and specifically stabilized its operational base.

Despite this strategic realignment, Zeitfracht Logistik GmbH was able to maintain stable financial performance in the 2025 fiscal year.

1. Financial Performance

Key Financial Figures (YoY):

- **Revenue:** EUR 56.4 million
- **Income:** EUR 344,000
- **EBITDA:** EUR 1.24 million

Balance Sheet Structure:

The lower **contribution to earnings** compared to the previous year should be interpreted, considering the measures implemented, as a reflection of deliberate management rather than a structural weakness. Rather, it demonstrates that the company can maintain its profitability even with reduced volume while simultaneously stabilizing its operational base.

In parallel with the operational realignment, the balance sheet structure was purposefully further developed and strengthened. **Equity was increased** during the fiscal year, resulting in a sustainable improvement in the company's financial stability.

At the same time, **total assets** were deliberately reduced, through more efficient management of working capital and the reduction of receivables. This development leads to improved capital utilization and underscores the clear focus on a low-risk and efficient balance sheet structure.

The **equity ratio** remains at a solid level and provides a stable buffer against potential market fluctuations. The **company's liquidity was always secured** throughout the fiscal year, enabling it to meet all financial obligations without restriction.

Overall, there is a clear strategic focus on financial resilience, stability, and sustainable internal financial strength.



2. Operational Performance & Market Environment

In addition to strengthening the balance sheet, significant progress was also made at the operational level. The cost base was optimized, internal processes were further developed, and the management of operational workflows was made significantly more efficient.

At the same time, the customer portfolio was stabilized and refocused on higher-margin business relationships. These measures contribute to sustainably improving the quality of future earnings and increasing the scalability of the business model.

3. Outlook

Against this backdrop, the outlook for fiscal year 2026 is generally subdued to neutral, yet **stable**.

The first quarter of 2026 was in line with expectations and confirms **the effectiveness of the measures implemented**. At the same time, the overall economic environment remains characterized by uncertainties. In particular, the geopolitical situation related to the Iran crisis is leading to increased risks, for example regarding energy prices, transportation costs, and the stability of international supply chains.

Against this backdrop, the company continues to pursue a cautious and disciplined management approach.

Expected Development:

It is currently anticipated that revenue and net income for the 2026 fiscal year will remain **largely at the previous year's level**. At the same time, a significant improvement in operating profit metrics is expected based on improved operational capacity utilization and the structural measures implemented in 2025.

EBITDA is forecast to be in the range of **EUR 2.7 million to EUR 3.0 million**.

4. Summary

In summary, Zeitfracht Logistik GmbH demonstrated in fiscal year 2025 its ability to actively manage the business and improve its business structure in a targeted manner, even under challenging market conditions. The combination of deliberate earnings management, a stable operational foundation, and a significantly improved balance sheet structure forms a resilient basis for the company's further development.